



Exclusive Contingency (EC)



Enjoy the benefits of “retained search” without the up-front cost or risk!

Overview

When seeking external help to hire talent, there are two traditional options: Contingency and Retained. One offers no-risk and speed, while the other focuses on quality (finding the most qualified candidates).

As both options also have significant disadvantages, KGTiger EC serves as a third and best option. It uses a retained search process but is compensated just like contingency. Think about it, a third option that offers no-risk, speed, and a full commitment to quality!

Advantages

- ✦ **QUALITY** - *proven process and results*
- ✦ **SPEED** - *average time to present a passive candidate is just 7 days*
- ✦ **SAVINGS** - *very low placement fee, and... ONLY upon hire*
- ✦ **COVERAGE** - *virtually no hands-off companies*
- ✦ **SERVICE** - *consultative retained service assures dedicated effort to fill your position*

How EC works

Select a project and exclusively assign it to KGTiger EC for a limited time. Using a proven search process, your assigned team will fully commit to your project with a single point of contact assuring you save time and hassle.

Features

- ✦ Deep analysis of client, requirements, and talent pool
- ✦ Candidate specification and sourcing plan
- ✦ Direct sourcing of competitive talent*
- ✦ Complete candidate documentation
- ✦ Offer and negotiation support
- ✦ Status calls and reporting
- ✦ Candidate exclusivity
- ✦ Guarantees

Full Service Delivery

Only candidates who have been fully prescreened for qualifications, experience, compensation, interest, and expectations are documented and presented.

Why EC?

It's simple, it works, and you save money.
And if you are curious why we do it... we fill nearly every exclusive role we accept.
That's good for you *and* good for us!

* includes outreach to passive candidates

