

This Period Summary



Assignment ID: **YOU-01 IT System Architects-ES**
Reporting period: 07/20/06 to 07/26/06 # working days: 5

SUBMIT :

(1) **Randell Chen**

Target position: YOU-06-021 Business Architect
Why submitted: Has more than 10 (ten) years of experience in IT services and solutions and IT Enterprise Security. Participated in various engagements worth upto \$1B.
Employed by: AT&T
Title: Senior Technical Security Manager
Compensation : Current Compensation - \$120K (Base) + \$10K (Bonus)
Expected Compensation - Above \$140K (Base)
Education: BS; Computer Science; Shanghai YOUiversity, China 1983
MS; Computer Science; Wayne State YOUiversity 1991
Travel: Open to travel
Leave for: Would leave his current position for more rYOUonsibilities and challenges
Contact info: Cellular : 813-766-0739; Email : rchen469@yahoo.com

OTHER PROSPECTS:

(1) **Caesar Julius Kaleho**

YOU-06-021

Employed by: Warner Bros. Entertainment, Inc.
Title: Manager, Enterprise Information Security
Comments: This **Stretch** prospect has 12 (twelve) years of experience in IT services and solutions and 10 (ten) years of experience in IT Enterprise Security

(2) **Roderick Prince**

YOU-06-21

Employed by: General Dynamics Information Technology
Title: Information Assurance Systems Engineer
Comments: This **Stretch** prospect has 10 (ten) years of experience in IT services and solutions and more than 5 (five) years of experience in IT Enterprise Security. He has participated in a Satellite Technology engagement worth \$2B and works for Government projects

Period Review: Worked on identifying candidates from the new source companies given by David Hanson

Next Period Plan: Identify candidates for FS from the new target companies



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Candidates & Prospects

YOU-01 IT System Architects-ES



SUBMITTED CANDIDATES						
Name	Current Employer	Status	Date Submitted	Feedback	Status Details	REQ#
David Stroud	AT&T	OPEN	26-Jul-06			YOU-06-021
Randall Chen	EDS	OPEN	12-Jul-06			YOU-06-024
Ali Talley	IBM	OPEN	12-Jul-06			YOU-06-022
Deborah Frazier	Lockheed Martin	OPEN	5-Jul-06			YOU-06-022
Robert Yong	IBM	OPEN	5-Jul-06			YOU-06-021
Daniel Wrenn	Rameriz Wong Associates	INTERVIEW	28-Jun-06	10-Jul-06	Phone Interview - Scheduled with David Hanson	YOU-06-024
George Lupfer	EMC Corporation	INTERVIEW	28-Jun-06	10-Jul-06	Phone Interview - Scheduled with David Hanson	YOU-06-024
Scott Thompson	IBM Internet Security Systems	ACCEPTED	22-Jun-06	26-Jun-06	Phone Screen - To be set up with Doug	YOU-06-021
William Kohn	IBM Global Services	ACCEPTED	22-Jun-06	26-Jun-06	Phone Screen - To be set up with Doug	YOU-06-021
Samuel Lee Lewis	IBM Global Services	HIRED	24-May-06	6-Jun-06	Started 06/29/06	YOU-06-021
Sean Pearson	Microsoft	ACCEPTED	22-Jun-06	26-Jun-06	Phone Screen - To be set up with Doug	YOU-06-024
Harry Clem	IBM	ACCEPTED	22-Jun-06	26-Jun-06	Phone Screen - To be set up with Doug	YOU-06-024
Anthony Mayes	Hewlett-Packard	ACCEPTED	22-Jun-06	26-Jun-06	Phone Screen - To be set up with Doug	YOU-06-024
Troy Whipple	EMC	HIRED	14-Jun-06	18-Jun-06	Started 08/12/06	YOU-06-024
David Rossen	MSI Systems Integrators	ACCEPTED	14-Jun-06	18-Jun-06	Phone Screen - To be set up with Doug	YOU-06-024
Kenneth Roethlisberger	The Tryon Group	ACCEPTED	14-Jun-06	18-Jun-06	Phone Screen - To be set up with Doug	YOU-06-024
Albert W. Malaspinas	Self Employed	ACCEPTED	7-Jun-06	11-Jun-06	Phone Screen - To be set up with Doug	YOU-06-021
Spyro Carpenter	Symantec	ACCEPTED	7-Jun-06	11-Jun-06	Phone Screen - To be set up with Doug	YOU-06-024
Corinthian Bhasin	Wachovia	ACCEPTED	7-Jun-06	11-Jun-06	Phone Screen - To be set up with Doug	YOU-06-022
Manish Meacham	Deloitte & Touche	INTERVIEW	31-May-06	2-Jul-06	Phone Interview - Scheduled with Ed Ferrera	YOU-06-021
Daniel M Peake	Capgemini	ACCEPTED	31-May-06	4-Jun-06	Phone Screen - To be set up with Doug	YOU-06-021
Christopher Johnson	SAIC	DROPPED	31-May-06	4-Jun-06	Phone Screen - Candidate opted out	YOU-06-021
Ricardo Stovanov	KPMG	INTERVIEW	31-May-06	16-Jul-06	Phone Interview - Completed w/Hanson 06-Jul	YOU-06-024
Valeri Musson	IBM	INTERVIEW	31-May-06	2-Jul-06	Phone Interview - Completed w/David Hanson	YOU-06-024
William Chisolm	Symantec Corporation	ACCEPTED	24-May-06	11-Jun-06	Phone Screen - To be set up with Doug	YOU-06-021
Benjamin McLaughlin	Department of Treasury	HIRED	24-May-06	11-Jun-06	Started 07/06/06	YOU-06-021
Tim Irwin	Gartner Consulting	ACCEPTED	24-May-06	30-May-06	Phone Screen - To be set up with Doug	YOU-06-021
Jon Dealba	Unemployed	ACCEPTED	24-May-06	30-May-06	Phone Screen - To be set up with Doug	YOU-06-021
Arthur Parsons	Avanade	DROPPED	24-May-06	11-Jun-06	Phone Screen - Dropped by Doug Bell	YOU-06-024
Mike Wadikar	Igxglobal	DROPPED	24-May-06	19-Jul-06	Candidate accepted new position	YOU-06-024
Swapnil Kuecker	IBM	HIRED	24-May-06	4-Jun-06	Started 08/01/06	YOU-06-024
Don Sudler	AmbironTrustWave	ACCEPTED	24-May-06	4-Jun-06	Phone Screen - To be set up with Doug	YOU-06-024
Steven Sedek	Ashtel Global Info Systems	ACCEPTED	17-May-06	21-May-06	Phone Screen - Scheduled with Doug Bell	YOU-06-024

OTHER PROSPECTS

Name	Current Employer	Status	Date Entered	Feedback	Status Details	REQ#
Caesar Julius Kaleho	Warner Bros. Entertainment, Inc.	OPEN	26-Jul-06			YOU-06-021
Roderick Prince	General Dynamics Info Tech	OPEN	26-Jul-06			YOU-06-021
Robert Perkins	Accredited Home Lenders	ACCEPTED	19-Jul-06	23-Jul-06	Phone Screen - To be set up with Doug	YOU-06-021
Terry Gelber	Countrywide Financial	ACCEPTED	19-Jul-06	23-Jul-06	Phone Screen - To be set up with Doug	YOU-06-021
Scott Kurtley	Protiviti	OPEN	12-Jul-06			YOU-06-021
Tony Andres	MSI Systems Integrators	HIRED	12-Jul-06	21-Jul-08	Started 7/25/8	YOU-06-021
Kevin M Calarola	Synertia Corporation	OPEN	5-Jul-06			YOU-06-021
Corinne Wells	SecureInfo Corporation	OPEN	5-Jul-06			YOU-06-021
Robert F. Peterson	Secure Identity Corporation	OPEN	28-Jun-06			YOU-06-021

Status Key:

OPEN	Waiting for input on submit or entry
ACCEPTED	Accepted by Recruiter, waiting on processing
INTERVIEW	Currently in interview process
HIRED	Accepted, interviewed and hired
REJECTED	Rejected by Recruiter, will not forward to hiring manager
DROPPED	Worthy of submitting, but no longer in-process
OTHER	Utilized as a candidate for other position



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Metrics

YOU-01 IT System Architects-ES



Assigned: Sunday, May 7, 2006	Type: Hybrid	Client Representative: Douglas Bell			Interface Manager: Clayton Sullivan			Associate Recruiter: Brad Gibson			Researcher: Eric McClain		
TOTAL:	Phone Time 109:01:20	Phone Dials 1615	Number Connects 1154	Position Presents 82	Voice Mails 787	Other Calls 285	Call Backs 78	Emails Sent 718	Referrals Received 61	Resumes Received 38	Submits 21	Surveys Taken 32	Comments
Daily Average:	3:53:37	57.7	41.2	2.9	28.1	10.2	2.8	25.6	2.2	1.4	0.8	1.1	
Wednesday, July 26, 2006	3:51:29	45	42	3	36	3	8	48	1	2	0	0	
Tuesday, July 25, 2006	5:44:54	47	42	2	26	14	4	45	2	1	1	2	
Monday, July 24, 2006	3:42:16	41	38	4	24	10	2	40	0	0	2	0	
Sunday, July 23, 2006	3:35:21	45	42	2	23	17	1	45	2	3	0	1	
Thursday, July 20, 2006	3:31:00	86	24	2	20	2	3	28	1	1	1	1	
Wednesday, July 19, 2006	3:47:24	61	57	0	37	20	2	60	0	0	0	0	
Tuesday, July 18, 2006	4:46:07	69	64	5	41	18	5	69	1	3	0	1	
Monday, July 17, 2006	3:46:51	42	39	2	17	20	2	42	3	1	1	1	
Sunday, July 16, 2006	4:03:33	51	47	2	28	17	5	51	1	0	0	1	
Thursday, July 13, 2006	4:09:28	101	33	2	28	3	6	19	4	3	0	2	
Wednesday, July 12, 2006	3:32:11	45	43	2	38	3	0	15	2	2	2	3	
Tuesday, July 11, 2006	3:23:02	46	42	1	35	6	8	35	1	0	0	0	
Monday, July 10, 2006	3:06:08	45	40	2	34	4	4	32	6	1	1	1	
Sunday, July 9, 2006	3:57:07	87	22	2	19	1	2	15	5	3	2	1	
Thursday, July 6, 2006	3:08:34	34	33	4	28	1	0	11	0	1	1	1	
Wednesday, July 5, 2006	5:40:39	52	48	7	30	11	5	32	2	1	1	1	
Monday, July 3, 2006	5:07:45	61	57	3	36	18	2	27	0	0	0	2	
Sunday, July 2, 2006	5:03:13	58	55	6	30	19	0	25	1	3	0	1	
Thursday, June 29, 2006	3:22:48	100	22	5	17	0	0	19	5	0	0	1	
Wednesday, June 28, 2006	4:03:31	45	42	3	18	21	5	17	8	1	1	1	
Tuesday, June 27, 2006	4:06:12	46	42	2	33	7	5	3	5	2	2	1	
Monday, June 26, 2006	3:24:50	35	30	3	11	16	0	11	0	0	0	0	
Sunday, June 25, 2006	2:30:46	30	27	2	14	11	0	3	0	1	1	1	
Thursday, June 22, 2006	2:36:31	55	31	2	28	1	0	0	8	3	0	0	
Wednesday, June 21, 2006	4:09:51	77	50	4	36	10	2	4	0	1	1	3	
Tuesday, June 20, 2006	3:58:49	92	56	3	38	15	2	15	0	3	1	2	
Monday, June 19, 2006	3:15:03	60	48	2	40	6	3	0	3	1	2	3	
Sunday, June 18, 2006	3:35:57	59	38	5	22	11	2	7	0	1	1	1	



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Research Scoreboard



Current Employer	Total			
Total names for: YOU-07-021		129		
AAJV	1	Franklin Templeton Investments	1	RSM McGladrey
ABN Amro	1	Freddie Mac	1	Ryder System
Accenture	1	Gartner	1	SAIC
Accredited Home Lenders	1	GE Healthcare	1	Santee Cooper
Accuvant	1	General Dynamics	2	Savvis
ACS	3	Harris Corporation	2	Scientific Research Corporation
Axiom Corporation	1	IBM	39	SecureInfo Corporation
Akamai Technologies	1	Intel	4	SecureWorks
American Honda Motors	12	Internet Security Systems	1	Security Identity Management
ArcSight	1	ISS X-Force	1	Southern CA Edison
Avaya	2	Kaizer Permanente - HMO	1	SRA International
BAE Systems	1	KPMG	2	Sun Microsystems
BearingPoint	2	Lockheed Martin	4	Symantec
Boeing	2	Marine Corps Systems Command	1	Synertia Corporation
Booz Allen Hamilton	7	MBNA America	1	Techomotive Consulting Services, LLC
CA (Computer Associates)	3	MCI	1	Tenable Network Security
Capgemini	1	Microsoft	16	The Regence Group
Citi Group	1	NASDAQ	1	Transamerica
CNA Insurance	25	Nationwide Insurance	1	Trinity Consulting Services
Compliance Architech	1	New Jersey Institute of Tech	1	TSYS Acquiring Solutions
Confidential	18	Northrop Grumman	5	YOUCON International
Countrywide	2	Novell	1	YOUversal Technologies
CSC	2	Oracle Corporation	1	YOUversity of Massachusetts
Deloitte & Touche	6	Otecia Incorporated	1	USDA, National Information Technoloç
Department of Treasury/Office of the C	1	Perot Systems	3	Verizon Business
Deutsch	1	Platinum Precision Software	1	Volpe National Transportation System:
Document Processing Systems	1	PricewaterhouseCoopers	3	Wells Fargo
EDS	7	Protiviti	3	Wipro Technologies
Ernst & Young LLP	21	Raytheon	3	WISeKey USA
Fair Isaac	1	Reuters	1	
Federal Bureau of Investigation	1	RSA Security	3	



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Requisitions

YOU-01 IT System Architects-ES



Req#	Title	Type	Assigned	Closed	Submits	Accept	Reject	Ratio	New Submits	Interviewed	Hired
YOU-06-021	Business Architect	H	7-May-06		15	13	1	92.9%	4	10	3
YOU-06-022	Executive Architect	H	15-May-06		9	8	1	88.9%	2	4	
YOU-06-023	Vice President, Enterprise Security	H	15-May-06		10	10	0	100.0%		6	
YOU-06-024	Senior Enterprise Security Architect	H	7-May-06		17	16	0	100.0%	1	5	2
TOTAL:					51	47	2	95.9%	7	25	5



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